

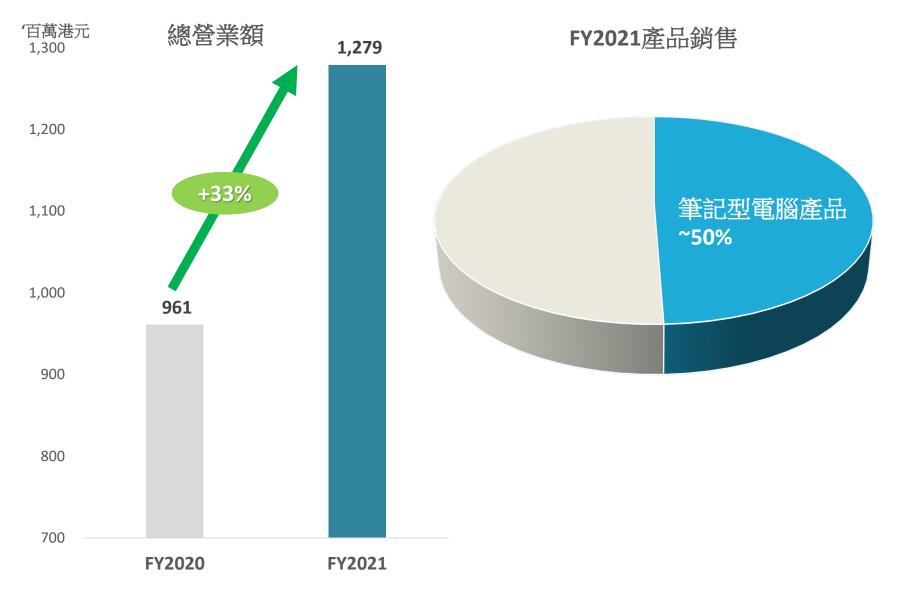
2021年度業績簡報



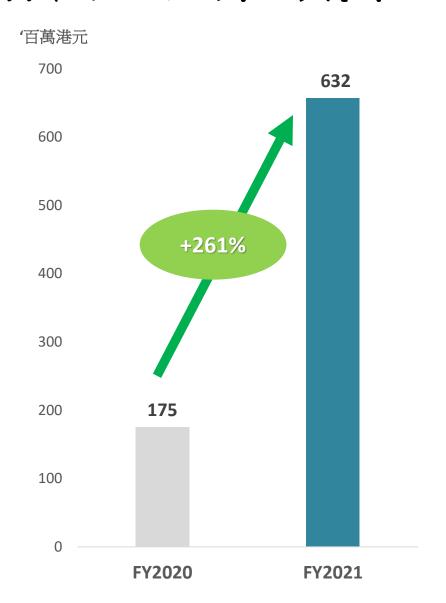
## 免責聲明

- These materials have been prepared by Alco Holdings Limited ("Alco Holdings" or "the Company") and have not been independently verified. No representation or warranty, expressed or implied, is made and no reliance should be placed on the accuracy, fairness or completeness of the information presented or contained in these materials. The Company and its affiliates, advisers and representatives accept no liability whatsoever for any loss howsoever arising from any information presented or contained in these materials. The statements contained in this document speak only as at the date as of which they are made, and the Company, its affiliates, advisors and representatives expressly disclaim any obligation or undertaking to supplement, amend or disseminate any updates or revisions to any statements contained herein to reflect any change in events, conditions or circumstances on which any such statements are based. By preparing this presentation, none of the Company, its affiliates, advisors or representatives undertakes any obligation to provide the recipient with access to any additional information or to update this presentation or any additional information or to correct any inaccuracies in any such information which may become apparent.
- No invitation is made by this presentation or the information contained herein to enter into, or offer to enter into, any agreement to purchase, acquire, dispose of, subscribe for or underwrite any securities or structured products, and no offer is made of any shares in or debentures of a company for purchase or subscription except as permitted under relevant laws.

### 增長-營業額



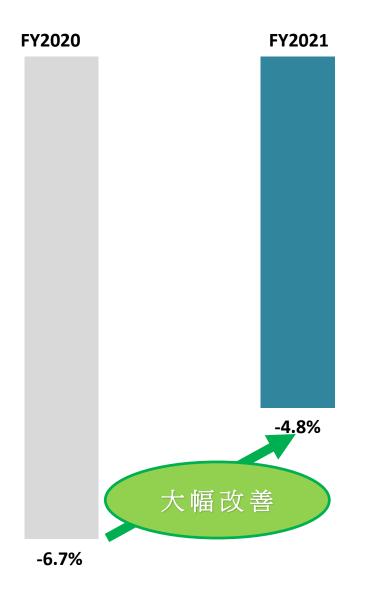
#### 增長-營業額(筆記型電腦產品)



FY2021,筆記型電腦(多數為AVITA品牌)數量超過20萬部

足證AVITA筆記型電腦的受歡迎程度及消費者認可度高

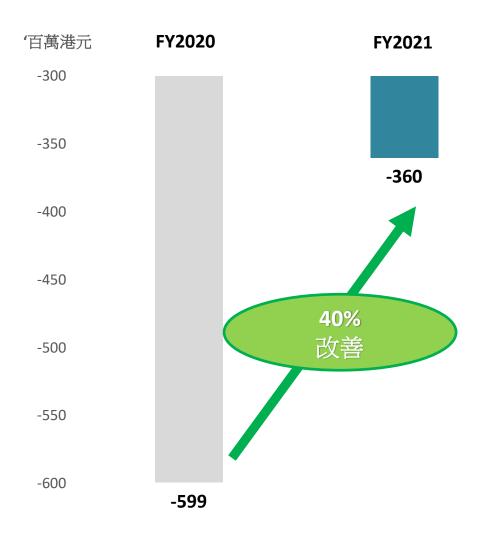
### 改善-毛損



關鍵電子零件的供應短缺,影響盈利能力

Bulk-purchasing 大批量採購 (受惠於幾何級數的銷售增長),將繼續增強長期的盈利能力

### 改善-淨虧損



# Operating Leverage經營槓桿作用(受惠於幾何級數的銷售增長),將繼續增強長期的盈利能力

精簡運營架構

持續增加機械人使用程度及生產流程自動化

