



ALCO HOLDINGS LIMITED

(Incorporated in Bermuda with limited liability)

Website: <http://www.alco.com.hk>

(Stock Code: 328)

INTERIM RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED 30TH SEPTEMBER 2005

PERFORMANCE HIGHLIGHTS

	2005	2004
• Turnover (HK\$)	2,887m	2,830m
• Profit attributable to shareholders (HK\$)	135.8m	111.8m
• Interim dividend per share	HK6 cents	HK5 cents
• Special dividend per share	HK4 cents	Nil

The directors of Alco Holdings Limited (the “Company”) are pleased to announce the unaudited consolidated interim results of the Company and its subsidiaries (the “Group”) for the six months ended 30th September 2005, as follows:

CONDENSED CONSOLIDATED INCOME STATEMENT*For the six months ended 30th September 2005*

		Unaudited	
		Six months ended 30th September	
		2005	Restated
	<i>Note</i>	<i>HK\$'000</i>	<i>2004</i>
			<i>HK\$'000</i>
Turnover	3	2,886,662	2,830,284
Cost of sales	5	(2,638,943)	(2,603,420)
Gross profit		247,719	226,864
Other gains, net	4	20,087	11,598
Selling expenses	5	(65,976)	(61,379)
Administrative expenses	5	(37,036)	(36,760)
Other operating expenses		(2,329)	(3,914)
Operating profit		162,465	136,409
Finance costs		(10,609)	(3,492)
Profit before income tax		151,856	132,917
Income tax expense	6	(16,055)	(18,840)
Profit for the period		135,801	114,077
Attributable to:			
Shareholders of the Company		135,801	111,789
Minority interests		–	2,288
		135,801	114,077
Dividends	7	56,135	27,823
Earnings per share attributable to shareholders of the Company during the period			
– basic	8	HK24.3 cents	HK20.8 cents
– diluted	8	HK24.2 cents	HK20.3 cents

CONDENSED CONSOLIDATED BALANCE SHEET*As at 30th September 2005*

	Unaudited 30th September 2005 HK\$'000	Audited and restated 31st March 2005 HK\$'000
Non-current assets		
Property, plant and equipment	343,253	335,361
Investment properties	34,260	34,260
Leasehold land and land use rights	56,666	56,835
Deferred development costs	9,378	8,112
Long-term bank deposits	–	111,400
Held-to-maturity investments	111,400	–
	<hr/> 554,957 <hr/>	<hr/> 545,968 <hr/>
Current assets		
Inventories	531,452	549,546
Trade receivables, prepayments and deposits	955,328	367,616
Bank balances and cash	888,044	746,944
	<hr/> 2,374,824 <hr/>	<hr/> 1,664,106 <hr/>
Current liabilities		
Trade payables, other payables and accruals	758,035	671,093
Trust receipt loans	464,834	89,050
Current income tax liabilities	28,648	12,814
Obligations under finance leases	–	206
Bank loans – current portion	166,879	77,619
	<hr/> 1,418,396 <hr/>	<hr/> 850,782 <hr/>
Net current assets	<hr/> 956,428 <hr/>	<hr/> 813,324 <hr/>
Total assets less current liabilities	<hr/> 1,511,385 <hr/>	<hr/> 1,359,292 <hr/>

Capital and reserves		
Share capital	56,135	55,733
Reserves	1,277,664	1,228,981
	<u>1,333,799</u>	<u>1,284,714</u>
Non-current liabilities		
Bank loans – long-term portion	142,787	40,000
Deferred income tax liabilities	34,799	34,578
	<u>177,586</u>	<u>74,578</u>
Total equity and non-current liabilities	<u>1,511,385</u>	<u>1,359,292</u>

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30th September 2005

1. Basis of preparation and accounting policies

These unaudited condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard (“HKAS”) 34, “Interim Financial Reporting”, issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”).

These condensed consolidated financial statements should be read in conjunction with the annual financial statements for the year ended 31st March 2005.

The accounting policies and methods of computation used in the preparation of this condensed consolidated financial statements are consistent with those used in the annual accounts for the year ended 31st March 2005, except that the Group has changed certain of its accounting policies following its adoption of new/revised Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards and Interpretations issued by the HKICPA (new “HKFRSs”) which are effective for accounting periods commencing on or after 1st January 2005.

These interim financial statements have been prepared in accordance with those HKFRS standards and interpretations issued and effective as at the time of preparing this information (December 2005). The HKFRS standards and interpretations that will be applicable at 31st March 2006, including those that will be applicable on an optional basis, are not known with certainty at the time of preparing these interim financial statements.

The changes to the Group’s accounting policies and the effect of adopting these new policies are set out in note 2 below.

2. Changes in accounting policies

In 2005, the Group adopted the new/revised standards of HKFRS below, which are relevant to its operations. The 2004 comparatives have been amended as required, in accordance with the relevant requirements.

- HKAS 1 Presentation of Financial Statements
- HKAS 2 Inventories
- HKAS 7 Cash Flow Statements
- HKAS 8 Accounting Policies, Changes in Accounting Estimates and Errors
- HKAS 10 Events after the Balance Sheet Date
- HKAS 16 Property, Plant and Equipment
- HKAS 17 Leases
- HKAS 21 The Effects of Changes in Foreign Exchange Rates
- HKAS 23 Borrowing Costs
- HKAS 24 Related Party Disclosures
- HKAS 27 Consolidated and Separate Financial Statements
- HKAS 31 Investments in Joint Ventures
- HKAS 32 Financial Instruments: Disclosure and Presentation
- HKAS 33 Earnings Per Share
- HKAS 36 Impairment of Assets
- HKAS 38 Intangible Assets
- HKAS 39 Financial Instruments: Recognition and Measurement
- HKAS 40 Investment Property
- HKAS-Int 12 Scope of HKAS-Int 12 Consolidation – Special Purpose Entities
- HKAS-Int 15 Operating Leases – Incentives
- HKAS-Int 21 Income Taxes – Recovery of Revalued Non-Depreciable Assets
- HKFRS 2 Share-based Payment
- HKFRS 3 Business Combinations

The adoption of new/revised HKASs 1, 2, 7, 8, 10, 16, 21, 23, 24, 27, 31, 33, 36 and 38, HKAS-Ints 12 and 15 and HKFRSs 2 and 3 did not result in significant changes to the Group's accounting policies. In summary:

- HKAS 1 has affected the presentation of minority interest and other disclosures.
- HKASs 2, 7, 8, 10, 16, 23, 27, 31, 33, 36 and 38, HKAS-Ints 12 and 15 and HKFRSs 2 and 3 had no material effect on the Group's accounting policies.
- HKAS 21 had no material effect on the Group's accounting policy. The functional currency of each of the consolidated entities has been re-evaluated based on the guidance to the revised standard. All the entities have the same functional currency as the presentation currency for respective entity financial statements.
- HKAS 24 has affected the identification of related parties and some other related-party disclosures.

The adoption of revised HKAS 17 has resulted in a change in the accounting policy relating to the reclassification of leasehold land and land use rights from property, plant and equipment to operating leases. The up-front prepayments made for the leasehold land and land use rights are expensed in the income statement on a straight-line basis over the period of the lease or where there is impairment, the impairment is expensed in the income statement. In prior years, the leasehold land was accounted for at cost less accumulated depreciation and accumulated impairment.

The adoption of HKASs 32 and 39 has resulted in a change in the accounting policy relating to the classification, measurement and recognition of financial instruments.

The adoption of revised HKAS 40 has resulted in a change in the accounting policy of which the changes in fair values are recorded in the income statement as part of other income. In prior years, the increases in fair value were credited to the investment properties revaluation reserve. Decreases in fair value were first set off against increases on earlier valuations on a portfolio basis and thereafter expensed in the income statement.

The adoption of HKAS-Int 21 has resulted in a change in the accounting policy relating to the measurement of deferred tax liabilities arising from the revaluation of investment properties. Such deferred tax liabilities are measured on the basis of tax consequences that would follow from recovery of the carrying amount of that asset through use. In prior years, the carrying amount of that asset was expected to be recovered through sale.

The adoption of revised HKAS 17 resulted in an increase in opening retained earnings at 1st April 2004 by HK\$7,547,000.

	30th September 2005 HK\$'000	31st March 2005 HK\$'000
Decrease in property, plant and equipment	47,647	48,307
Increase in leasehold land and land use rights	56,666	56,835
Increase in retained earnings	9,019	8,528

	Six months ended 30th September	
	2005 HK\$'000	2004 HK\$'000
Decrease in administrative expenses	491	491
Increase in basic earnings per share	HK0.1 cent	HK0.1 cent
Increase in diluted earnings per share	HK0.1 cent	HK0.1 cent

The adoption of HKAS-Int 21 resulted in a decrease in opening retained earnings at 1st April 2004 by HK\$1,180,000.

	30th September 2005 HK\$'000	31st March 2005 HK\$'000
Increase in deferred tax liability	–	1,591
Decrease in retained earnings	–	1,591

There was no impact on basic and diluted earnings per share from the adoption of HKAS-Int 21.

3. Segment information

The Group is principally engaged in the design, manufacture and sale of consumer audio-visual, telecommunication and plastic products.

(a) Business segment

The Group mainly operates in the People's Republic of China (the "PRC") and Hong Kong in two main business segments:

- Consumer electronic products – Design, manufacture and sale of consumer audio-visual and telecommunication products
- Plastic products – Manufacture and sale of plastic and packing products

	2005				Restated 2004			
	Consumer electronic products HK\$'000	Plastic products HK\$'000	Elimination HK\$'000	Group HK\$'000	Consumer electronic products HK\$'000	Plastic products HK\$'000	Elimination HK\$'000	Group HK\$'000
External sales	2,878,017	8,645	-	2,886,662	2,823,006	7,278	-	2,830,284
Inter-segment sales	-	129,788	(129,788)	-	-	123,643	(123,643)	-
	<u>2,878,017</u>	<u>138,433</u>	<u>(129,788)</u>	<u>2,886,662</u>	<u>2,823,006</u>	<u>130,921</u>	<u>(123,643)</u>	<u>2,830,284</u>
Segment results	<u>161,906</u>	<u>559</u>		<u>162,465</u>	<u>135,725</u>	<u>684</u>		<u>136,409</u>

(b) Geographical segment

	Turnover Six months ended 30th September	
	2005 HK\$'000	2004 HK\$'000
North America	2,325,424	1,753,041
Europe	248,738	778,242
Asia	237,140	246,606
Australia and New Zealand	35,682	21,266
South America	33,790	19,372
Africa	5,888	11,757
	<u>2,886,662</u>	<u>2,830,284</u>

The analysis of turnover by geographical segment is based on the destination to which the shipments are made. No analysis of the contribution by geographical segment has been presented as the ratios of profit to turnover achieved for the above geographical segments are not substantially out of line with the Group's overall ratio of profit to turnover.

4. Other gains, net

	Six months ended 30th September	
	2005	2004
	HK\$'000	HK\$'000
Interest income	15,392	7,417
Others	4,695	4,181
	<u>20,087</u>	<u>11,598</u>

5. Expenses by nature

Expenses included in cost of sales, selling and administrative expenses are analysed as follows:

	Six months ended 30th September	
	2005	Restated 2004
	HK\$'000	HK\$'000
Amortisation of deferred development costs	3,206	5,011
Depreciation	30,684	33,258
Staff costs	147,368	133,035
	<u>181,258</u>	<u>171,304</u>

6. Income tax expense

Hong Kong profits tax has been provided at the rate of 17.5% (2004: 17.5%) on the estimated assessable profit for the period. Taxation on overseas profits has been calculated on the estimated assessable profit for the period at the rates of taxation prevailing in the countries in which the Group operates.

The amount of taxation charged to the condensed consolidated income statement represents:

	Six months ended 30th September	
	2005	2004
	HK\$'000	HK\$'000
Current income tax		
– Hong Kong profits tax	15,834	14,439
Deferred income tax	221	4,401
	<u>16,055</u>	<u>18,840</u>

No overseas taxation has been provided as the Group's subsidiaries in Canada and the PRC have no estimated assessable profits for the six months ended 30th September 2005 (2004: nil).

7. Dividends

	Six months ended 30th September	
	2005	2004
	HK\$'000	HK\$'000
Interim dividend, proposed, of HK6 cents (2004: HK5 cents) per ordinary share	33,681	27,823
Special dividend, proposed, of HK4 cents (2004: nil) per ordinary share	22,454	–
	<u>56,135</u>	<u>27,823</u>

At a meeting held on 13th December 2005, the directors declared an interim dividend of HK6 cents (2004: HK5 cents) per share and a special dividend of HK4 cents (2004: nil) per share for the six months ended 30th September 2005.

8. Earnings per share

The calculations of basic and diluted earnings per share are based on the Group's profit attributable to shareholders of the Company for the six months ended 30th September 2005 of HK\$135,801,000 (2004 restated: HK\$111,789,000). The basic earnings per share is based on the weighted average of 558,675,389 (2004: 538,299,020) ordinary shares in issue during the period.

The diluted earnings per share is based on 561,210,665 (2004: 551,904,387) ordinary shares which is the aggregate of the weighted average number of ordinary shares in issue during the period and the weighted average of 2,535,276 (2004: 13,605,367) ordinary shares deemed to be issued at no consideration if all bonus warrants had been exercised.

DIVIDEND

The directors have resolved to declare an interim dividend of HK6 cents (2004: HK5 cents) per share and a special dividend of HK4 cents (2004: nil) per share for the six months ended 30th September 2005 to the shareholders whose names are on the register of members of the Company on 6th January 2006. The dividend warrants are expected to be despatched on 18th January 2006.

CLOSURE OF REGISTER OF MEMBERS

The register of members of the Company will be closed from Thursday, 5th January 2006 to Friday, 6th January 2006, both days inclusive, during which period no transfer of shares will be effected. In order to qualify for the interim dividend and special dividend, all transfers of shares, accompanied by the relevant share certificates, must be lodged with the Company's share registrars in Hong Kong, Abacus Share Registrars Limited at G/F, Bank of East Asia Harbour View Centre, 56 Gloucester Road, Wan Chai, Hong Kong (with effect from 3rd January 2006 change to 26th Floor, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong) not later than 4:00 p.m. on Wednesday, 4th January 2006.

MANAGEMENT DISCUSSION AND ANALYSIS

Group results

The Board of Directors is pleased to report that the first half of the year has been rewarding for Alco. The Group is able to report an encouraging results during the review period.

For the six months ended 30th September 2005, the Group recorded a turnover of HK\$2.89 billion, representing an increase of 2% compared with HK\$2.83 billion of the corresponding period last year. Gross profit margin increased from 8.0% to 8.6%. Profit attributable to shareholders was HK\$135.8 million, an increase of 21% compared with HK\$111.8 million (restated) for the six months ended 30th September 2004. Earnings per share were HK24.3 cents (2004 restated: HK20.8 cents).

It is the Group's policy to maintain a steady dividend policy. The Board declared an interim dividend of HK6 cents (2004: HK5 cents) per share and a special dividend of HK4 cents (2004: nil) per share for the six months ended 30th September 2005, amounting to a total of HK\$56,135,000 (2004: HK\$27,823,000).

REVIEW OF OPERATIONS

Rising interest rates dampened global economic growth during the review period. The costs of many raw materials and other components, in particular plastic resin and memory integrated circuits, also increased significantly. Competition in the OEM market continued to be vigorous, contributing to a tremendous pressure on pricing.

To counter the unfavourable market and costs conditions, the Group had taken decisive actions to quickly scale down the production of low-end products and swiftly shift its focus to high value digital AV products. As a result of this strategy, the gross profit margin of the Group during the review period reached 8.6% (2004: 8.0%).

During the review period, the demand for the Group's digital AV products such as portable DVD players and LCD TVs grew steadily and contributed significantly to the Group's revenue. Even though the Group has taken steps to reduce production of traditional analog audio products, 20-CD home audio systems and micro audio systems still generated stable income for the Group during the period under review.

Although the Group was performing reasonably well in the first half of 2005/06, it has faced numerous challenges during the review period.

Pressures from labour shortage and rising labour cost were high in many areas in Southern China during the period under review. To alleviate such pressures, the Group has continuously invested in new technologies and highly automated procedures and equipment to enhance product quality, reduce labour cost and minimize wastage of raw materials.

Manufacturers in China at large have suffered from the power shortage. Alco is not an exception. Apart from equipped with more than 50 power generators, the Group has been monitoring the power supply situation closely and has adopted precautionary measures to reduce electricity consumption in non-mission-critical areas to ensure its production and operation would not be affected by power shortage.

PROSPECTS

Looking ahead, the Group expects costs of raw materials and components to stabilize in 2006. However, price pressure is still intense due to keen market competition. The Group will continue to implement prudent cost control measures and product re-engineering efforts to achieve better business performance. The Group's production facilities run two shifts daily for maximum utilization and ensuring products are delivered on schedule during peak seasons.

Furthermore, the Group will continue to expand its product range by offering more high value digital AV products, such as portable DVD players, DVD recorders, and LCD TVs in different sizes, with an aim to further improve gross margin and keep pace with market demand.

The Group will further consolidate its overseas business by working more closely with major retail chains in both Europe and North America on an OEM or private-labeled basis. The former will contribute a stable and significant income for the Group, whereas the latter will help boost overall profitability.

On the basis of all the aforesaid measures and policies, the management is cautiously optimistic about its performance in the second half of the year.

LIQUIDITY AND FINANCIAL RESOURCES

The cash position of the Group remained very strong. As at 30th September 2005, our cash on hand and held-to-maturity bank deposits totaled at HK\$999 million. After deducting the interest bearing debts of HK\$774 million, we had net surplus cash of HK\$225 million.

We finance our operations by drawing from a combination of resources including retained profits, trust receipt banking facilities and committed long term bank loan. As at 30th September 2005, the Group had been granted banking facilities of HK\$2,034 million, of which HK\$774 million were used. Among the used facilities, HK\$631 million are repayable within one year and the remaining HK\$143 million are repayable within five years.

Capital expenditure spent on acquisition of property, plant and equipment during the period was HK\$40 million (2004: HK\$74 million). At 30th September 2005, the Group had capital commitments contracted but not provided for in respect of moulds, plant and machinery amounted to HK\$1,541,000 (31st March 2005: HK\$6,582,000).

Our foreign exchange exposure is well managed and as nearly all of our sales, purchases and borrowings are denominated in US dollar and HK dollar, we have natural hedge against currency risks and it is our policy not to engage in speculative activities.

EMPLOYEES

As at 30th September 2005, the Group had approximately 15,700 employees in Hong Kong and the PRC. Remuneration packages are generally structured by reference to market terms and individual qualifications. Salaries and wages are normally reviewed on an annual basis based on performance appraisals and other relevant factors. We also provide other benefits including medical insurance, provident fund and education subsidies to all eligible staff.

PURCHASE, SALE OR REDEMPTION OF SHARES

For the six months ended 30th September 2005, neither the Company nor any of its subsidiaries purchased, sold or redeemed any listed shares of the Company.

CORPORATE GOVERNANCE

The Group is committed to maintaining high standards of corporate governance so as to enhance clarity and transparency of business activities. The Group has adopted all the code provisions on Corporate Governance Practices (the "Code") as set out in Appendix 14 of the Listing Rules, except for the deviations from code provisions A.4.1 and B.1.1 to B.1.5, in respect of the service term of directors and the establishment of a Remuneration Committee.

According to the Bye-laws of the Company, independent non-executive directors of the Company will retire by rotation every year and their appointments will be reviewed when they are due for re-election. In the opinion of the Company, this meets the same objective as the Code.

On 13th December 2005, the Group established the Remuneration Committee with specific written terms of reference in accordance with the requirements of code provisions B.1.1 to B.1.5. The Remuneration Committee consists of three independent non-executive directors of the Company.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Group has adopted the Model Code for Securities Transactions (the “Model Code”) as set out in Appendix 10 of the Listing Rules as its own code of conduct regarding securities transactions by Directors. Having made specific enquiry of all directors, all the directors confirmed that they had complied with the required standards as set out in the Model Code during the period under review.

AUDIT COMMITTEE

The Audit Committee comprises three independent non-executive directors of the Company. The Audit Committee has reviewed with management the accounting principles and practices adopted by the Group and discussed auditing, internal controls and financial reporting matters including the review of the unaudited consolidated interim accounts for the six months ended 30th September 2005.

PUBLICATION OF INTERIM RESULTS ON THE STOCK EXCHANGE’S WEBSITE

The interim report of the Company containing all the information required by the Listing Rules will be published on the Stock Exchange’s website in due course.

LIST OF DIRECTORS

As at the date of this announcement, the Board of Directors comprises three executive directors, namely Mr. Leung Kai Ching, Kimen, Mr. Leung Wai Sing, Wilson and Mr. Kuok Kun Man, Andrew and three independent non-executive directors, namely Mr. Wong Po Yan, The Hon Li Wah Ming, Fred and Mr. Lau Wang Yip, Derrick.

On behalf of the Board
LEUNG Kai Ching, Kimen
Chairman

Hong Kong, 13th December 2005

Please also refer to the published version of this announcement in The Standard.