ALCO HOLDINGS LIMITED (328.HK)

2022財年中期業績

DISCLAIMER

These materials have been prepared by Alco Holdings Limited ("Alco Holdings" or "the Company") and have not been independently verified. No representation or warranty, expressed or implied, is made and no reliance should be placed on the accuracy, fairness or completeness of the information presented or contained in these materials. The information contained in this Presentation comprises extracts of operational data and financial information of the Company and its subsidiaries of the fiscal year FY2022 for the six months ended 30 September 2021 ("1H 2022")

The Company and its affiliates, advisers and representatives accept no liability whatsoever for any loss howsoever arising from any information presented or contained in these materials. The statements contained in this document speak only as at the date as of which they are made, and the Company, its affiliates, advisors and representatives expressly disclaim any obligation or undertaking to supplement, amend or disseminate any updates or revisions to any statements contained herein to reflect any change in events, conditions or circumstances on which any such statements are based. By preparing this presentation, none of the Company, its affiliates, advisors or representatives undertakes any obligation to provide the recipient with access to any additional information or to update this presentation or any additional information or to correct any inaccuracies in any such information which may become apparent.

No invitation is made by this presentation or the information contained herein to enter into, or offer to enter into, any agreement to purchase, acquire, dispose of, subscribe for or underwrite any securities or structured products, and no offer is made of any shares in or debentures of a company for purchase or subscription except as permitted under relevant laws.

2022財年中期業績重點

自主品牌電腦業務
錄得強勁增長
49%按年增長持續
印證了品牌建立的成功

轉移產品類別
縮減傳統 OEM / ODM 業務
（影音及其他產品製造）

毛利率改善
4.3 個百分點
即使全球供應鏈受
COVID-19嚴重干擾

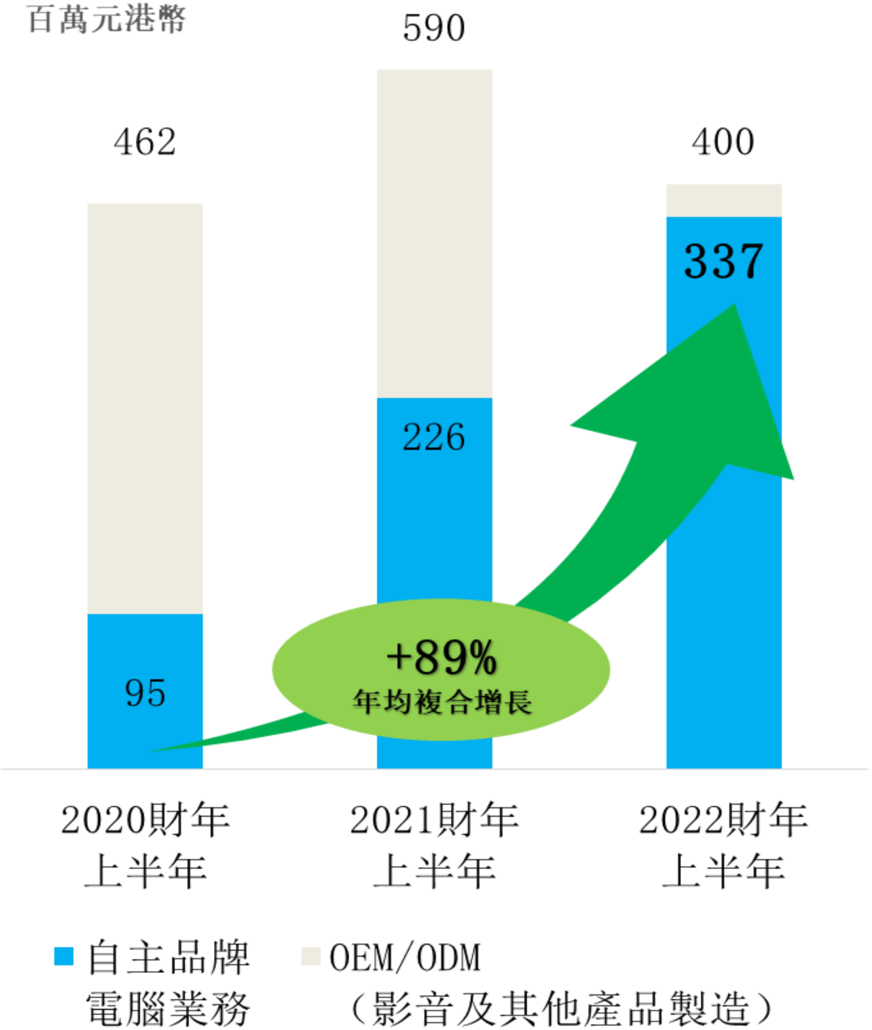
***經調整淨虧損**
持續改善
盈利能力提升將會通過
規模效益和經營槓桿而體現

**撇除一次性收益。2600 萬港元的公允價值收益來自物業出售，對去年同期(2021 財年上半年)產生一次性的正面影響*

印證了AVITA的使命

為新一代時尚用戶成就更個人化使用體驗

自主品牌電腦業務錄得強勁增長



收入按年增長了 49%，主要由 AVITA 在 30 個國家的知名度和品牌影響力不斷提高所帶動

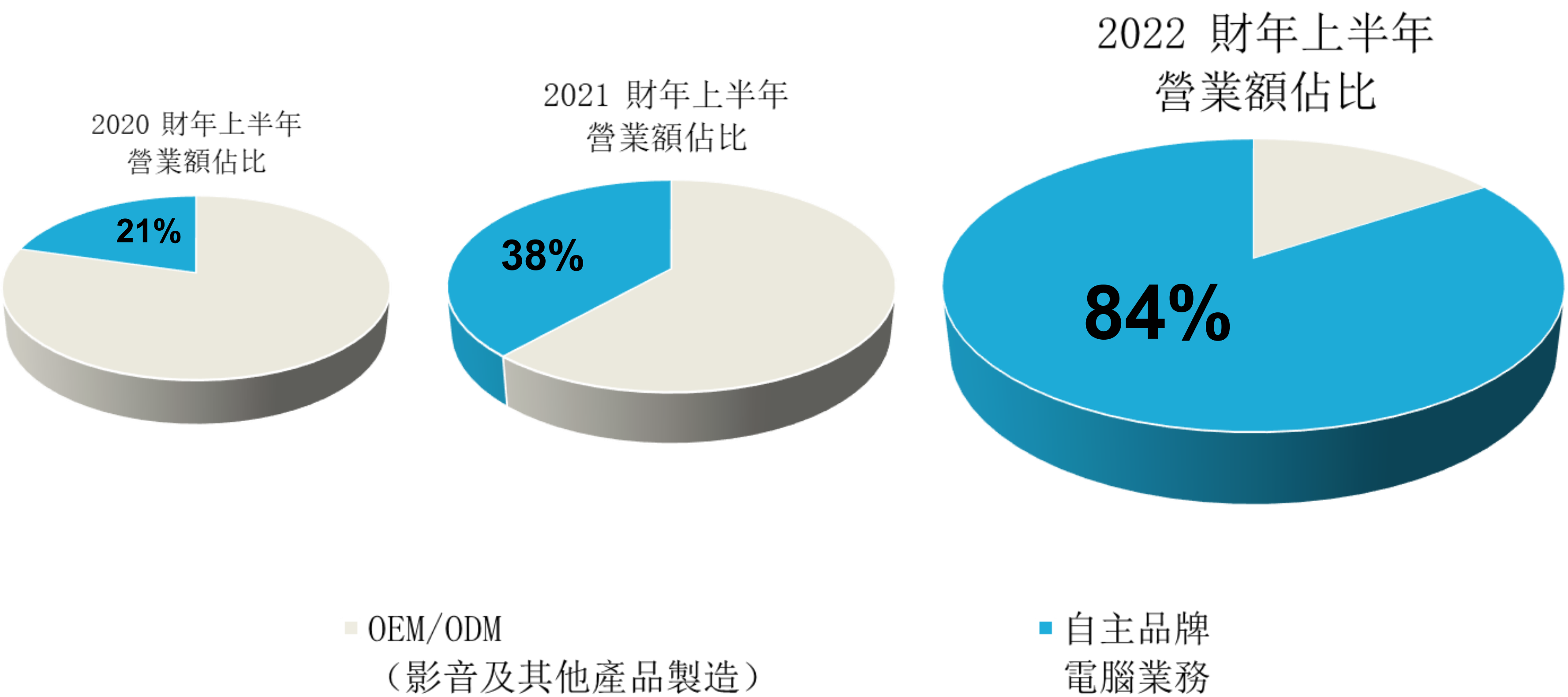
2022 財年上半年銷量同比增長儘管超過 20%，銷量超過 100,000 台，我們仍然未能完全滿足市場需求，主要由於零部件供應短缺所致

期內平均售價提升，受惠於我們日趨增強的定價能力及優化產品組合所推動

縮減傳統 OEM / ODM 業務（影音及其他產品製造）

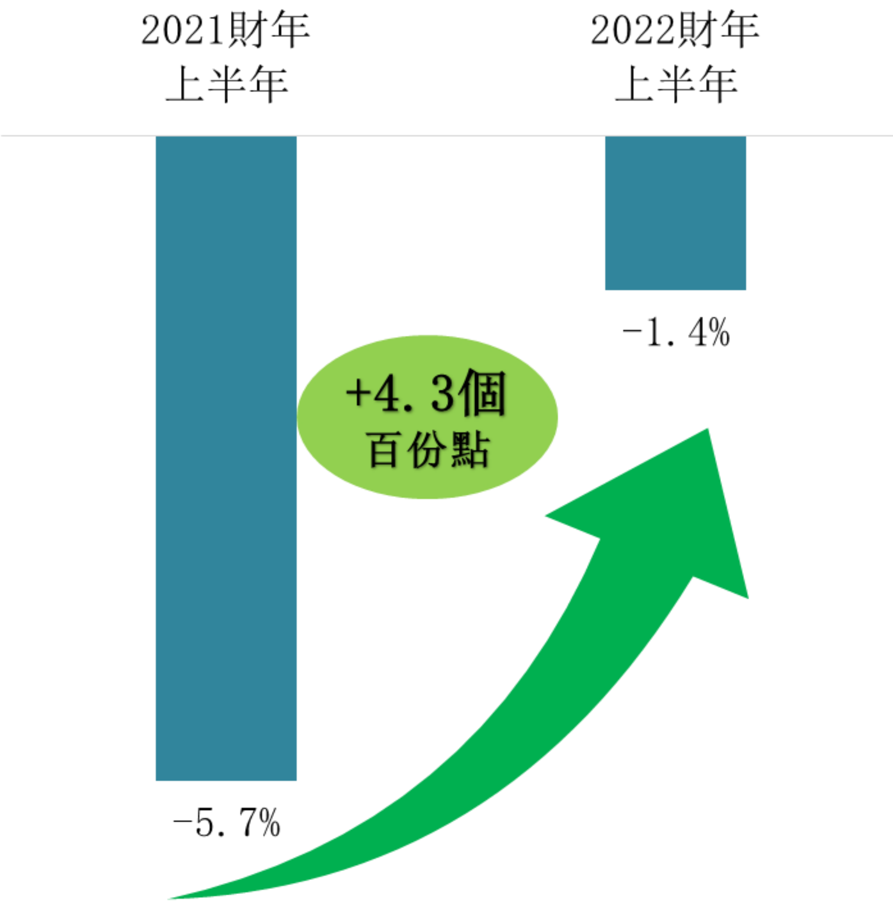
轉移產品類別

縮減傳統 OEM / ODM 業務（影音及其他產品製造）



毛利率改善

扭虧為盈僅一步之遙



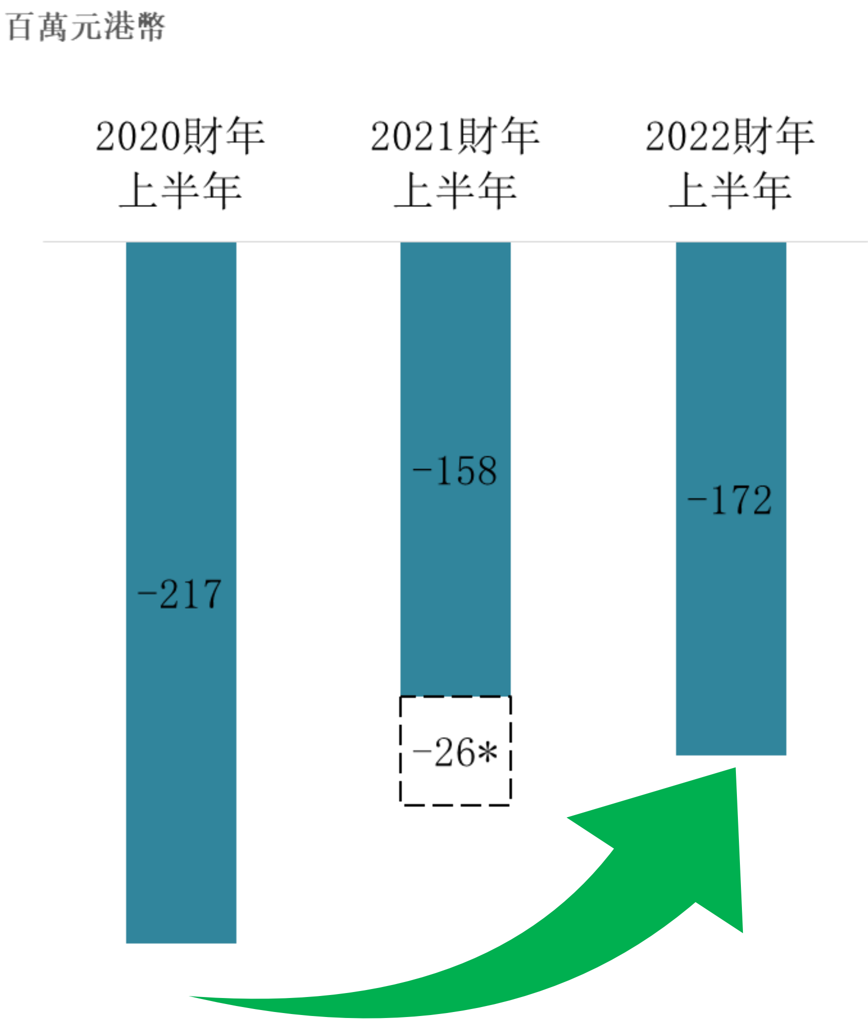
毛利(虧損)率顯著改善，即使全球零部件供應持續短缺，導致採購成本上升

產品盈利能力提升，受惠於產品組合優化，由較高利潤率的產品所帶動

毛利率持續改善，由於自有品牌電腦銷售規模持續擴大，批量採購將會進一步壓低採購成本

*經調整淨虧損持續改善

盈利能力提升將會通過規模效益和經營槓桿而體現



自有品牌電腦銷售規模增長帶來的運營槓桿效益

全球貨運及集裝箱成本激增，以及關鍵零部件成本上升，抵消部分改善成效

*調整為撇除2,600 萬港元來自物業出售的一次性公允價值收益 (對去年同期(2021 財年上半年)產生一次性的正面影響)


thank you
danke
謝謝
ngiyabonga
teşekkür ederim
gracias
merci
obrigado
bedankt
dziękuję
go raibh maith agat
mochchakkeram
sukriya
kop khun krap
terima kasih
감사합니다
ありがとう
спасибо
мерси
рахмат
Баярлалаа
хвала
дякую
спасибі
ευχαριστώ
তোমাকে ধন্যবাদ
dank je
tapadh leat
arigatô
dakujem
takk
grazie
sagolun
hvala
mauruuru
köszönöm
enkosi
nanni
nandri
kiitos
dankie
dhanyavad
faafetai lava
mersi
kia ora
barka
welalin
tack
spas
vinaka
blagodaram
misaotra
matondo
paldies
grazzi
mahalo
asante
manana
obrigada
murakoze
tenki
djiere dieuf
tau
mamnun
chokrane
trugarez
shukriya
mercé
dhanyavadagalu
diolch
rahmet
tanemirt
xièxie
sulpáy
taiku
gràcies
gratias ago
chnorakaloutioun
akun
dankon
aciū
bayarlalaa
gràçie
sobodi
dĕkuji
mèsi
didi madloba
najis tuke
kam sah hamnida
rahmat